

# Service Sales Engineer eager to find solutions for the Marine Market

B COOL A/S wants to expand the service within the marine market, fishery, merchant, and the offshore segment. And we have an opening in our team as Service Sales Engineer dedicated to this service.

At B COOL we are convinced that there is a solution to every problem. We just have to probe, test and persevere long enough to find it. We're inquisitive, thorough, and tenacious – these are the values that make B COOL unique. Our clients can rest assured that we are behind them all the way. We walk the extra mile to demonstrate the full range of opportunities open – even when others have had to give up. And it is important that our new Service Sales Engineer have the same eager to find solutions for our clients.

## What you will be doing:

As our new Marine Service Sales Engineer, you will be part of a dynamic sales team responsible for sales of product, services, and parts for the aftermarket segment. Your main role will be to support shipowners, shipyards, and technical management with technical advice, to ensure the correct solution for the purpose of the vessel. You will also get to work closely with our Engineering and project team.

Being a part of B COOL, you will get an important role in a dynamic and agile organization, with great responsibility which requires you to be able to work autonomously, along with also being a team player that understands and values effective cooperation with colleagues. Last, but not least, you get the opportunity to contribute as first mover within green CO2 climate solutions for marine refrigeration.

## What will you bring along:

You hold a bachelor's degree within marine engineering or a similar technical education within marine HVAC and refrigeration system. You are open minded, extrovert and preferable experience with hands on technical sales, however not a requirement. We expect you to be a fighter, who will shine in an international competitive environment and your hard work will materialize into orders.

As the marine marketplace is global, it is a requirement that you master English both orally and in writing

## Additional information – we take care of our people

At B COOL you will become part of an ambitious and dynamic marine service company. We celebrate our 20 years anniversary February 1, 2022, and value a good working environment, diversity and teamwork. Our mission is to provide high quality products, technical solutions, services, and support for marine HVAC & refrigeration installations with the aim of being recognized, within our alliance and customers, as a trustworthy partner.

We offer flexible working place with great colleagues, lunch arrangement and membership of our staff association.

The salary is agreed upon based on your qualifications. Send us your resume to [ebr@bcool.as](mailto:ebr@bcool.as) before 15th January 2022. Learn more about us at [www.bcool.as](http://www.bcool.as) or contact Ejner Brodersen, CEO, at [ebr@bcool.as](mailto:ebr@bcool.as) or call +45 2371 1921 for further information.