

# Sales Engineer for New Green Solutions for Marine Market

At B COOL A/S we want to expand our business within green HVAC and refrigeration solutions to the fishery, merchant marine and the offshore segment. And we have an opening in our team as Marine Sales Engineer dedicated to this service.

B COOL is tireless in the quest to protect the environment and minimise climate change. We are convinced that there is always a solution – and that we can develop it. We probe, test, and calculate at our workshop until the pieces fall into place. This way we have developed and designed tomorrow's climate-friendly CO2 refrigeration system. Our invention heralds a greener future for the maritime sector, and we are looking for a new colleague to join us on this journey.

## What you will be doing:

As our new Marine Sales Engineer, you will be responsible for sales of sustainable cooling and heating solutions for the retrofit and newbuilding segment. Your main role will be to support customers, shipyards, and shipowner with technical advice and solutions, including product design, calculations, and technical guidance, to ensure the correct application for the purpose of the vessel. You will also get to work closely with our R&D, Engineering, and project team.

Being a part of B COOL, you will get an important role in a dynamic and agile organization, with great responsibility which requires you to be able to work autonomously, along with also being a team player that understands and values effective cooperation with colleagues. Last, but not least, you get the opportunity to contribute as first mover within green CO2 climate solutions for marine refrigeration.

## What will you bring along:

You hold a bachelor's degree within engineering or a similar technical education within marine HVAC and refrigeration. You are open minded, extrovert and preferable experience with technical sales, but not a requirement. However, we expect you to be a fighter, who will shine in an international competitive environment and your hard work will materialize into orders.

As the marine marketplace is global, it is a requirement that you master English both orally and in writing

## Additional information – we take care of our people

At B COOL you will become part of an ambitious and dynamic marine service company. We celebrate our 20 years anniversary February 1, 2022, and value a good working environment, diversity, and teamwork. Our mission is to provide high quality products, technical solutions, services, and support for marine HVAC & refrigeration installations with the aim of being recognized, within our alliance and customers, as a trustworthy partner.

We offer flexible working place with great colleagues, lunch arrangement and membership of our staff association.

The salary is agreed upon based on your qualifications. Send us your resume to [ebr@bcool.as](mailto:ebr@bcool.as) before 15th January 2022. Learn more about us at [www.bcool.as](http://www.bcool.as) or contact Ejner Brodersen, CEO, at [ebr@bcool.as](mailto:ebr@bcool.as) or call +45 2371 1921 for further information.